

# TOP 21 CRM TIPS FOR 2021

- CREATE MEANINGFUL COMMUNICATION.
- TRY SOMETHING NEW.
- ADVERTISE THROUGH FACEBOOK.
- KEEP YOUR SYSTEM ORGANIZED.
- TEXT TEXT TEXT.
- USE IMAGERY IN YOUR MARKETING.
- SEND INSTANTANEOUS CONFIRMATION MESSAGES.
- DON'T BE AFRAID TO GET PERSONAL.
- END EVERYTHING WITH A CTA.
- AUTOMATE!
- SET KPIS AND KEEP YOURSELF ACCOUNTABLE!
- NURTURE YOUR LEADS.
- DON'T BE CAMERA SHY.
- MEASURE, AND ACT ON IT.
- MAKE SURE YOUR EMAILS GET DELIVERED.
- GIVE AI A TRY.
- PRIORITIZE YOUR MENTAL HEALTH.
- LOG IN AT LEAST 1X A MONTH.
- DON'T FORGET BIRTHDAYS!
- USE TEXT-2-SELL SHORTCODES.
- SET SYSTEM GUT CHECK DAYS.

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